

# METALWORKING FLUIDS FOR IMPROVED EFFICIENCY AND PRODUCTIVITY!

DGI Supply offers a wide range of metalworking fluids, including coolants, lubricants, corrosion inhibitors, and cleaners, used in machining and grinding to maintain an efficient operation with long tooling life and lower maintenance expenses. Providing high performance metalworking fluids are the premier choice in automotive, aerospace and industrial metalworking applications. We are sure to provide the performance and efficiency you require. Trust DGI Supply for all your Cutting and Metalworking Fluids and experience the difference in quality and service we provide.



At DoALL Sawing Products, we've manufactured cutting and grinding fluids since the 1950s. We offer a broad range of cutting oils like oils, semi-synthetics, synthetics and soluble oils. Our product line also includes grinding fluids, metalworking and machining coolants and lubricants, direct application machine tool lubricants, hydraulic, transmission, gear, and way/spindle oils.

 Lubricants

 Fluids & Coolants

 Oils

**FIRST CHARGE  
NO CHARGE®!**



Master Fluid  
SOLUTIONS®

Provides high-quality metalworking fluids to the global market offering specialty cutting/grinding fluids, cutting oils, concentrated washing and cleaning compounds, and rust preventatives under the TRIM® and Master STAGES™ trademarks.

 Lubricants

 Fluids & Coolants

 Oils



CIMCOOL Canada specializes in fluids for machining and grinding, stamping, drawing and forming, cleaners, and corrosion inhibitors, as well as specialty lubricants and fluid management equipment. We are a leading global producer of fluids for metal removal and metal-forming operations.

 Lubricants

 Fluids & Coolants

 Oils

# METALWORKING FLUIDS

## WHAT TO ASK. STARTING THE METALWORKING FLUIDS CONVERSATION

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Date: \_\_\_\_\_ DGI Rep  
Name: \_\_\_\_\_



### CUSTOMER INFORMATION

**Company Name:** \_\_\_\_\_

**Contact Name:** \_\_\_\_\_

**Contact Email:** \_\_\_\_\_

**Phone:** \_\_\_\_\_

### HOW ARE THEIR PARTS MADE?

**If they are manufacturing parts with CNC Machines.**

**Who is your current supplier for MWFs?**

**How many CNCs?**

1-5      6-10      10-20      21+

**What is the annual tooling spend?**

\$1-\$10,000      \$10,001 - \$30,000      \$30,001 - \$60,000      \$60,001+

**Are the CNCs stand-alone or on central systems?**

Stand Alone      Central Systems

**What size central systems (gallons)?**

**What coolants, cutting oils, cleaners, RPs are they using?**

**What is the volume per year of each?**

Coolants      Cutting Oils      Cleaners      RPs

**How do you evaluate and choose current MWFs?**

**What materials do they machine?**

Aluminum      Stainless Steel      Carbon Steel      Titanium      Cast Iron      Nickled Alloy  
Other

**What types of machining applications do they perform?**

Milling      Drilling      Grinding      Turning

## HOW DO THEY MAINTAIN MW FLUIDS?

**Do you use a fluids management company?**

Yes      No

**If YES, what MWF cost-savings projects did your supplier complete this year? What were the savings?**

**Do you track tool life?**

Yes      No

**If grinding, do you track wheel life?**

Yes      No

**Are you having any issues? (Odor, Staining, Rust, Foam, Skin, Tool Breakage, etc)**

**How often do you clean-out machine tools and replace the coolant? (PM Schedule)**

**Do you use any tank-side additives?**

Defoamer      Lubricity Additive      Biocide

## ALSO IMPORTANT TO ASK:

**What do you like about the maintenance service from your current metalworking fluid company?**

**What would be helpful to add if it were an included service?**

**What were your fluid disposal costs last year?**

**What water source do you use for mixing your coolant and cleaners?**

City      RO      Softener

